



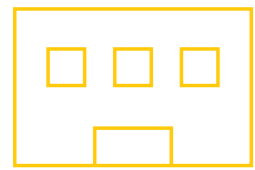
# The SMART Alternative.

OE quality and service excellence.



purifying our planet

# Hengst Filtration – purifying our planet.



Founded in

**1958**



**25**

locations



**300**

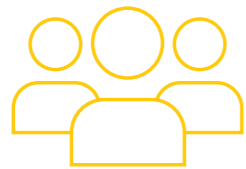
engineers around  
the world



Family-owned in the

**3<sup>rd</sup>**

generation



**3,600**

employees



**5**

continents



**390**

[l/min.] flow rate of the  
largest oil filter



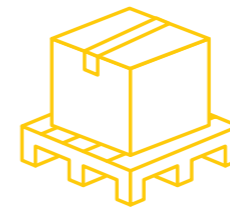
**400**

active patents



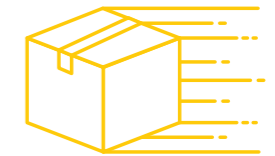
**650**

turnover [million €]



**100,000**

blue-yellow pallets a year



Delivery to

**180**

countries



**SMART | Hengst Filter.**

# The SMART Alternative.

As a **family-owned company** Hengst shows that continuity and value orientation, as well as flexibility, speed, and innovations, are the basis for success in the world market – and have been for **more than six decades**.

As a company we offer our customers not only innovative technology but also convincing, trustworthy, cooperative partnership throughout the world. For us being **SMART** means: Responsibility and passion for the highest level of product quality, appreciation and respect in personal dialog, lean organizational structures, and operative excellence.

Consequently, **»The SMART Alternative«** is more than a performance promise. It is our brand message to industry, retail, and workshop partners, as well as the strong basis that together we will remain successful – today and in the future – with our ideas and intelligent solutions.



**Supply**



**Margin**



**Attention**



**Reliability**



**Top-Quality**



**»The best products from a partner that you can rely on worldwide.«**

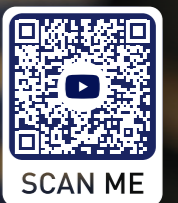
**Oliver Nabrotzky** • Group Vice President Aftermarket Sales

# Supply with a smile.

We are a reliable partner, working side-by-side with international manufacturers and customers through a network of **23 locations worldwide**. Strategically favorable locations ensure optimal **market- and customer-proximity** and enable us to respond quickly at all times and deliver the latest filtration technology via eco-friendly transport routes, with pinpoint precision.

Thanks to **uniform quality standards** our customers can rely on top quality at all development, production, and sales locations.

All of this has made us a leading, internationally recognized development partner and series production supplier for all aspects of filtration technology relevant for vehicle and engine manufacturers, as well as for the industrial and consumer goods segments.



»We deliver the right products, at the right time, and at the right place.«

Manuel Tepe · Head of IAM Logistics Group



# Margin matters.

Margins are the salt in the soup. Without margin there is no business, and without business there is no long-term partnership. Through marketing competence and **selective sales control** we avoid over-distribution. We select our partners carefully and rely on **long-term collaboration**, in order to grow successfully together with them.

We do not just deliver products, we also provide solutions. This includes, not least, a personal, close and trustworthy contact with our customers.

Welcome to the Hengst Family – we look forward to inspiring you as well, with topquality in every aspect.

»Don't talk about money?  
Well, we do. Preferably, as partners  
focusing on a win-win scenario.«

Marc Gessner • Head of Aftermarket Sales South



SMART.

# Hengst Filter.

**S** Supply

**M** Margin

**A** Attention

**R** Reliability

**T** Top-Quality



»Our smart QR code on the packaging takes you directly to our online catalog and to the matching vehicle applications.«





Attention

# Our customers count.

We are close to them and know the requirements of the aftermarket in detail.

Service and customer focus are lived daily. Just like we do with our products, we also offer you the highest level of quality in customer support, logistics, and consulting. With personal contacts and close collaboration.

A partnership that you can rely on! At all times we provide you with the latest, detailed information on all aspects of our product line, offer individual, high-performance marketing service, and create added-value that is an immediate benefit to you.



Julia Gillenkirch · Project Manager Marketing & Communications

»For us the customer is king – personal service instead of unnecessary wait times.«



SCAN ME



# H is for heart and soul.

Today, we are an independent, German, family-owned and family-managed company with all the associated strengths: Fast decisions, high flexibility, and absolute reliability, this is the only way that we can achieve more together. Hengst is a creative partner to the automotive industry and a reliable supplier to the aftermarket.

We offer innovative **filtration solutions** and stand for the highest quality assurance, from development with optimal function integration to series production.

Moreover, we support you with first-class service that makes more possible: **flexible, reliable, and personal.**

In short: With Hengst the collaboration is simply **SMART!**



»We are a family-owned company and invest in partnerships and sustainability.«

Jens Röttgering · Owner & Chairman of the Board





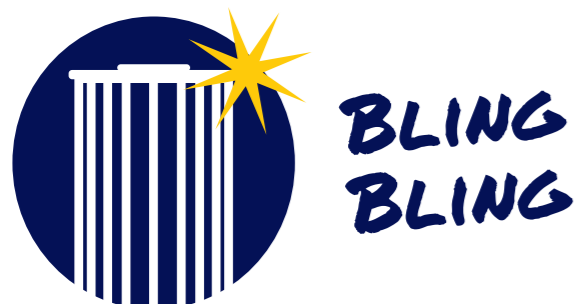
# Passion for products.

As an original equipment manufacturer we implement the best ideas **in the best quality**. Our extensive product knowledge and material knowledge enables us to consistently set standards in the aftermarket as well.

For you this means: We deliver **high-quality** and **high-performance filtration solutions in original equipment quality** for virtually all passenger vehicles, commercial vehicles, and agricultural machines, as well as marine applications, the world over.

From the classic filter insert to the most demanding special application, at Hengst you will find a complete assortment of service parts in consistently high, premium quality.

Approximately 3,000 different filter solutions back up this statement: As a filter pro, with our extensive range of products, we offer the solution that is right for you, at all times.



»Our stature as an OEM for the world's best manufacturer's brands speaks for itself.«

Adrian Rothschild • Group Director Product Management

SMART | Hengst Filter.

# The SMART Alternative.

We are a development partner and series production supplier for the international vehicle and engine industry and supply products, systems, and concepts for all aspects of filtration and fluid management.

Oil filters, fuel filters, air filters, cabin air filters, transmission fluid filters and customtailored special filters ranging from hydraulic oil filters to oil filter centrifuges: At Hengst we contribute to the success of dealers around the world by pairing brand quality and customer orientation with intelligent solutions. Hengst is »The SMART Alternative« for the aftermarket segment.



### Oil filters

A clean business: Particularly robust, durable, and servicefriendly.



### Transmission oil filters

For greater driving comfort: High-performance for modern automatic transmissions.



### Hengst oil

Simply more performance: Premium lubricants for the most rigorous requirements.

### Fuel filters

Without clean fuel, nothing runs: Operational reliability of the engine and injection system.



### Cabin air filters

Optimal climate in the car: Seven-fold protection for your health.



### Air filters

So the engine can breathe deeply: High-efficiency and reliable cleaning of the intake air.



### Transmission oil pans

Smooth travelling: perfect balance of performance and protection.



### Crankcase ventilations

Fresh breath for the engine: For pure performance without compromise.

## Search conveniently, find what you need instantly.

Quickly to the right filter – in the online catalog  
or using the app.



Online catalog

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**Hengst**  
FILTRATION